



Red Lantern regularly gets asked about comparative data sets for football clubs active in China. This report is our attempt to provide a useful initial top-line guide for the market.

This report will not form any value judgments around who is "winning" in China, as there are too many factors to consider to reach a fair conclusion around the respective performance of digital teams. Not least of which is the existence of fake engagement, followers and livestream data.

Separately, it is worth remembering that China is a star-centric market, so for certain clubs to break-through requires innovative strategy and positioning. Success looks different for different clubs.

In order to make this report manageable we have ring-fenced it to 20 leading clubs in terms of activity in China. It is a summary of available relevant desktop data or projections.

While acknowledging the importance of social media channels, this report also intends to provide an overview by noting data sets in other aspects of the Chinese digital landscape, including the Baidu and WeChat search and popularity indexes, e-commerce presence, and popularity in relevant communities.

Distribution and content has to evolve over time. In recent times Weibo, WeChat, Douyin and Toutiao were the four major platforms where almost all the biggest European football clubs had a digital presence. However, Bilibili and Xiaohongshu have made significant in-roads in this space - as noted in the trends section.

In regard to some of the other data sets included in this report, for example Baidu, the largest search engine in China. It's where thousands of football fans search for news and information about their favourite clubs. With the help of big data, the Baidu Index examines the content volume and search volume of a keyword within the Baidu ecosystem and how they change over time.

This report presents a Baidu Index graph for each club in 2022 and points out the peaks to show how big breaking news sparked reaction among Chinese football fans.

Many Chinese football fans also spend time on app-based and sports-focused communities such as Dongqiudi, Hupu and Zhibo8. Therefore, the followers and content volume of the forums on these platforms could be seen as representative of the popularity of the clubs, instead of just their operated social media channels - and are thus included too.

As stated above, we are not providing any value judgements in this report, merely collating the data that is available to us. Should you have any questions do not hesitate to contact us at: info@redlanterndigitalmedia.com

FIVE RELEVANT TRENDS FROM 2022

1

FIFA WORLD CUP OPENS DOOR TO NEW TYPE OF FAN

The World Cup has traditionally been an entry point for new football fandom. Thanks to the finale between Messi and Mbappé - and Neymar's high profile - PSG was the fastest growing football club on Chinese social media, represented by the socalled "PSG Girls" trend.

It once again highlights the factor of individual players in driving interest in football amongst international audiences. Very often they are a fan of the star first, and will change clubs with him or her.

2

SOCIAL PLATFORMS CONTINUE TO EVOLVE AS PART OF BROADCAST DISTRIBUTION

Social platforms are proactively acquiring media rights, as demonstrated by Douyin's acquisition of the rights to stream FIFA World Cup 2022 and Kuaishou's purchase of the Beijing 2022 streaming rights.

This presents international rights-holders with new monetisation opportunities. For example, the recent live-stream of the Messi vs Ronaldo game on Douyin was reported to garner more than 12m viewers and RMB 9.6m (over US\$ 910k) in streaming revenue for the one-off event.

3

FREE PROMOTIONAL SUPPORT FOR FOREIGN SPORTS IPS DROPPING

In general Chinese social media channels used to offer free promotional resources in exchange for international sports rights-holders landing on the platform. We have seen a decline in the platforms' willingness to provide free promotional support in the past year, perhaps a nod to the challenging political environment.

Platform algorithms increasingly dictate how content performs. Instead of offering free promotional support simply because of the influence of rights-holders, platforms are more interested in equal resource exchange.

4

BILIBILI AND XIAOHONGSHU BECOMING A NEW BATTLEGROUND

China's Youtube and Twitch hybrid Bilibili, and lifestyle platform Xiaohongshu, continued to grow their fitness and sports verticals in 2022. Bilibili in particular skews to Gen Z and longer-form video content. In the past year, leading rights-holders including Liverpool, Manchester United, Real Madrid, Juventus, Barcelona and PSG, all landed on the platform. Xiaohongshu, on the other hand, is geared to fashion and lifestyle content, and has now become the go-to destination to consume content such as frisbee, camping and flag football - all growing participation sports in China.

5

FRESH HOPES AS CHINA BEGINS TO OPEN UP AGAIN

After more than three years, China finally opened up its border and economy at the end of 2022. Several high-profile international events have already confirmed they will be returning this year. Never before have Chinese sports fans been more eager for live events to return to their country.

METRICS EXPLAINER

TIME PERIOD: 1/1/2022 - 26/12/2022

CREATED BY





Weibo followers

▶ The number of followers on Weibo

Weibo engagements 2022

 The number of engagements (shares, comments, likes) on Weibo in 2022

Douyin followers 2022

▶ The number of followers on Douyin

Douyin engagements 2022

▶ The number of engagements on Douyin (shares, downloads, comments, likes) in 2022

WeChat active followers

 The number of estimated active followers on WeChat (source: newrank)

WeChat reads 2022

▶ The number of total WeChat reads (clicks) in 2022

Toutiao followers

▶ The number of followers on Toutiao

Toutiao impressions 2022

▶ The number of impressions on Toutiao in 2022

BAIDU INDEX

Baidu search index

 An index based on the search volume of the keyword on Baidu, representing the user behaviour on the platform

Baidu news index

 An index based on the volume of content containing the keyword on Baidu, representing market recognition

Baidu related searches

 The most related searches on Baidu when the users type in the keyword

WECHAT INDEX

An index representing the popularity of the content containing the keyword and the importance of the keyword in the content within the WeChat ecosystem (including WeChat Search, WeChat Videos, WeChat Articles, WeChat Ads, etc.)

Peak WeChat Index

 The peak number and date of the keyword's WeChat Index in 2022

ECOMMERCE

A club's Official China Store, or, in the absence of an official club store, the official store of the club's kit supplier, is included in the ecommerce section

ONLINE FORUMS

Baidu Tieba followers

The number of total followers of the club's Baidu Tieba

Hupu forum followers

▶ The number of total followers of the club's forum on Hupu

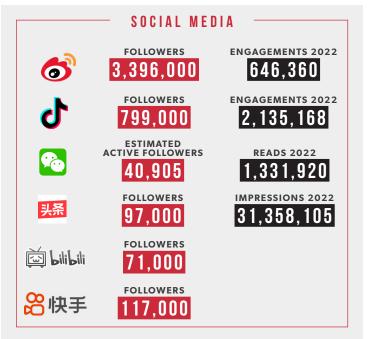
Donggiudi forum posts

▶ The number of posts published on the club's forum on Dongqiudi

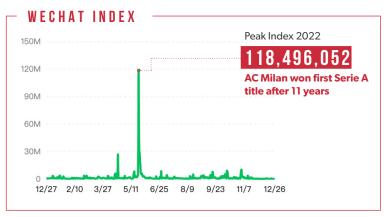
Zhibo8 forum posts

▶ The number of posts published on the club's forum on Zhibo8





BAIDU INDEX RELATED SEARCHES SEARCH INDEX AC米兰直播 Avg. Search Index 2022 Peak Search Index 2022 **AC Milan won first Serie A** 伊布 3,966 title after 11 years 意甲 AC米兰夺冠 米兰德比 NEWS INDEX AC Milan live stream Ibrahimovic Avg. News Index 2022 Peak News Index 2022 Serie A AC Milan wining Serie A AC Milan 4-0 win over Milan derby Dinamo Zagreb



ONLINE FORUMS

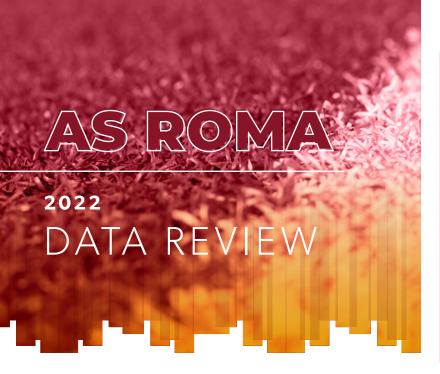
BAIDU TIEBA FOLLOWERS	2,956,215
HUPU FORUM FOLLOWERS	137,000
DONGQIUDI FORUM POSTS	580,000
ZHIBO8 FORUM POSTS	51,000

ECOMMERCE TMALL

AC Milan Official Store

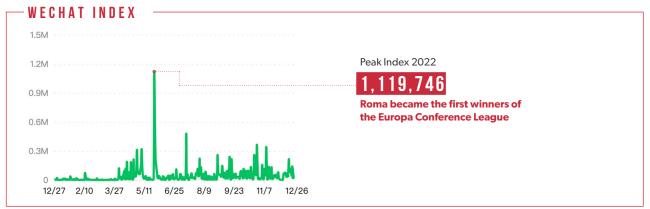


AC Milan Official Douyin Store



SOCIAL MEDIA **FOLLOWERS ENGAGEMENTS 2022** 6 1.129.000 336.149 **FOLLOWERS ENGAGEMENTS 2022** 476.271 345.000 ESTIMATED ACTIVE FOLLOWERS **READS 2022** 18.290 **FOLLOWERS IMPRESSIONS 2022** 头条 63.000 1,696,117 **FOLLOWERS** 器快手 178.000

BAIDU INDEX SEARCH INDEX RELATED SEARCHES 穆里尼奥 Avg. Search Peak Search Index 2022 Index 2022* 罗马 vs 拉齐奥 油巴拉 维纳尔杜姆 米兰德比 NEWS INDEX Mourinho Roma vs Lazio Avg. News **Peak News** Index 2022 Index 2022* Dybla Wijnaldum Milan derby



ONLINE FORUMS

BAIDU TIEBA FOLLOWERS	1,041,334
HUPU FORUM FOLLOWERS	43,000
DONGQIUDI FORUM POSTS	190,000
ZHIBO8 FORUM POSTS	574

AS Roma Official Douyin Store



SOCIAL MEDIA **FOLLOWERS ENGAGEMENTS 2022** 6 1.320,000 231,350 **ENGAGEMENTS 2022 FOLLOWERS ESTIMATED ACTIVE FOLLOWERS READS 2022** 24.055 287.266 **FOLLOWERS IMPRESSIONS 2022** 头条 31.000 6.735 **FOLLOWERS** ilidilid 🔯

BAIDU INDEX RELATED SEARCHES

德保罗 西甲

西蒙尼

格列兹曼

菲利克斯

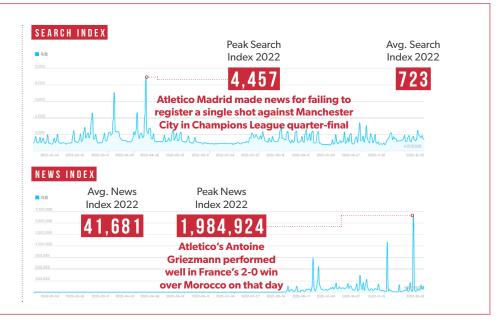
De Paul

La Liga

Simeone

Griezmann

Felix





ONLINE FORUMS

BAIDU TIEBA FOLLOWERS	509,238
HUPU FORUM FOLLOWERS	76,000
DONGQIUDI FORUM POSTS	530,000
ZHIBO8 FORUM POSTS	1,682

ECOMMERCE

n/a



SOCIAL MEDIA **FOLLOWERS ENGAGEMENTS 2022** 6 5,704,000 630,451 **ENGAGEMENTS 2022 FOLLOWERS** 488.000 2,725,596 **ESTIMATED ACTIVE FOLLOWERS READS 2022 %** 3.231.217 **FOLLOWERS IMPRESSIONS 2022** 头条 16,113,338 54.000

BAIDU INDEX

RELATED SEARCHES

阿森纳直播

阿森纳门将

英超

厄德高

阿尔特塔

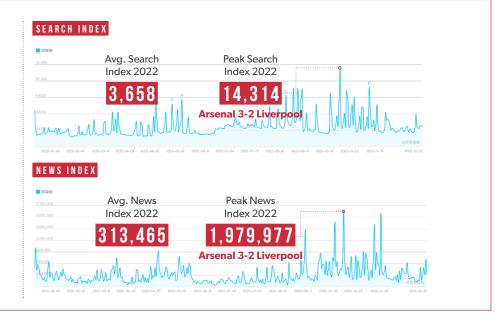
Arsenal live stream

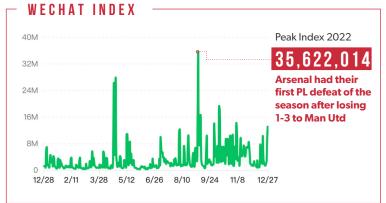
Arsenal goalkeeper

Premier League

Ødegaard

Arteta





ONLINE FORUMS

BAIDU TIEBA FOLLOWERS	2,135,648
HUPU FORUM FOLLOWERS	207,000
DONGQIUDI FORUM POSTS	700,000
ZHIBO8 FORUM POSTS	10,000

ECOMMERCE

TMALL

Arsenal Official Store



Arsenal Official Douyin Store



SOCIAL MEDIA



FOLLOWERS 10.717.000 **ENGAGEMENTS 2022** 2.023.644



FOLLOWERS

ENGAGEMENTS 2022 113.661.368



ESTIMATED ACTIVE FOLLOWERS 120.135

READS 2022



FOLLOWERS 247,000

IMPRESSIONS 2022 62,673,496



105.000

FOLLOWERS

BAIDU INDEX

RELATED SEARCHES

梅西为什么被巴萨踢出了

拜仁慕尼黑

欧冠

皇家马德里

莱万多夫斯基

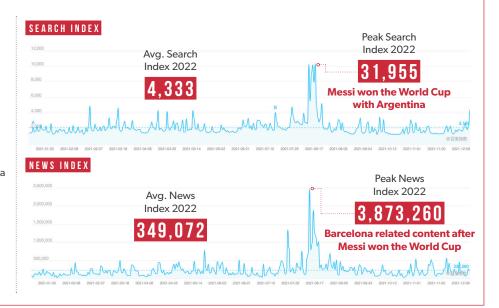
Why Messi kicked out of Barca

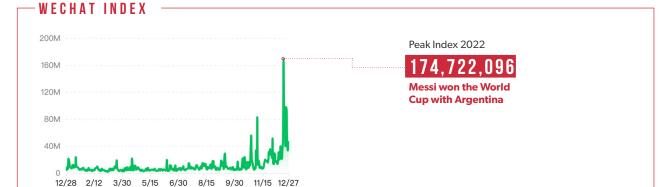
Bayern Munich

Champions League

Real Madrid

Lewandowski





ONLINE FORUMS

BAIDU TIEBA FOLLOWERS	3,800,510
HUPU FORUM FOLLOWERS	445,000
DONGQIUDI FORUM POSTS	1,760,000
ZHIBO8 FORUM POSTS	34,000

ECOMMERCE

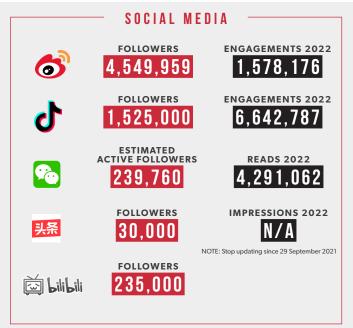
TMALL

聚星动力旗舰店

Authorised Merchandiser

NIKE Official Store (Official Kit Supplier)





BAIDU INDEX RELATED SEARCHES

2012拜仁慕尼黑阵容 德甲

托马斯·穆勒

巴塞罗那足球俱乐部

拜仁vs国米

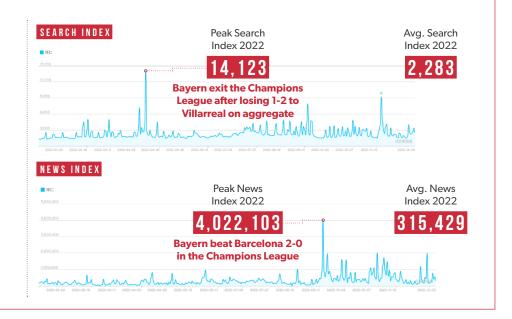
2012 Bayern squad

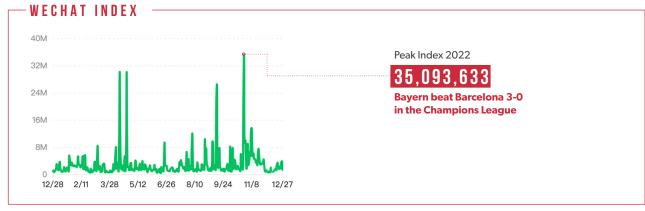
Bundesliga

Thomas Muller

Barcelona

Bayern vs Inter





ONLINE FORUMS

BAIDU TIEBA FOLLOWERS	2,676,634
HUPU FORUM FOLLOWERS	253,000
DONGQIUDI FORUM POSTS	990,000
ZHIBO8 FORUM POSTS	6,757

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FC Bayern Official Store



SOCIAL MEDIA **FOLLOWERS ENGAGEMENTS 2022** 6 10,713,000 ,993,674 **FOLLOWERS ENGAGEMENTS 2022** ESTIMATED ACTIVE FOLLOWERS **READS 2022 l**56.785 **FOLLOWERS IMPRESSIONS 2022** 头条 4.900 NOTE: No content posted on the account **FOLLOWERS** 器快手 **1988.000**

BAIDU INDEX RELATED SEARCHES

切尔西新老板 图赫尔 哈弗茨 切尔西主教练 英超

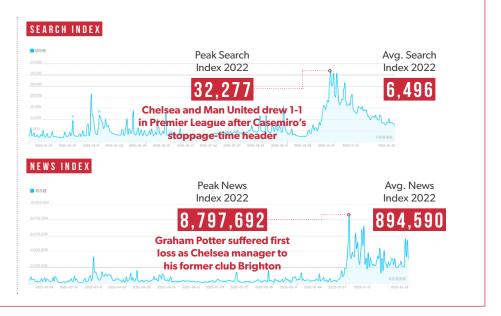
Chelsea new owners

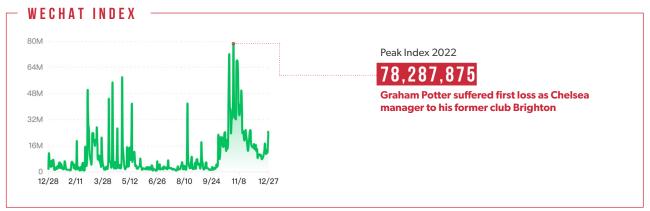
Tuchel

Havertz

Chelsea manager

Premier League





ONLINE FORUMS

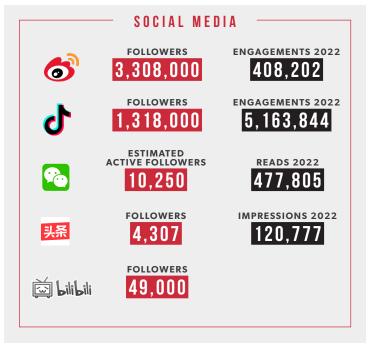
BAIDU TIEBA FOLLOWERS	3,329,039
HUPU FORUM FOLLOWERS	177,000
DONGQIUDI FORUM POSTS	770,000
ZHIBO8 FORUM POSTS	7,242

ECOMMERCE

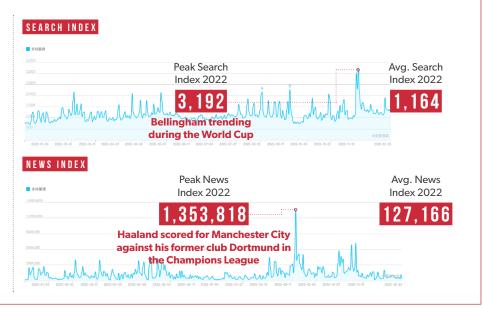
TMALL

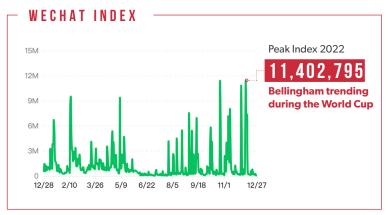
NIKE Official Store (Official Kit Supplier)





RELATED SEARCHES 哈兰德 拜仁慕尼黑 贝林厄姆 罗伊斯 鲁尔区德比 Haaland Bayern Munich Bellingham Reus Revierderby





ONLINE FORUMS

BAIDU TIEBA FOLLOWERS	1,170,558
HUPU FORUM FOLLOWERS	103,000
DONGQIUDI FORUM POSTS	570,000
ZHIBO8 FORUM POSTS	1,430

ECOMMERCE

TMALL

Borussia Dortmund Official Store



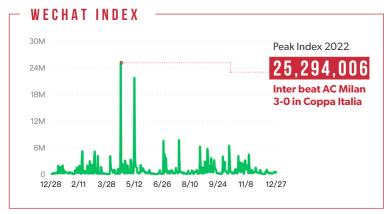
Borussia Dortmund Official Douyin Store





SOCIAL MEDIA **FOLLOWERS ENGAGEMENTS 2022** 6 4,893,000 488,829 **FOLLOWERS ENGAGEMENTS 2022** 677.000 812.586 **ESTIMATED ACTIVE FOLLOWERS READS 2022 %** 1.200,651**FOLLOWERS IMPRESSIONS 2022** 头条 95,000 21.912.135

BAIDU INDEX RELATED SEARCHES SEARCH INDEX Peak Search Avg. Search 劳塔罗 Index 2022 Index 2022 卢卡库 2.132 皇家马德里 Coppa Italia final: 拜仁慕尼黑 Inter 4-2 Juventus 国际米兰vs巴塞罗那 NEWS INDEX Lautaro Peak News Avg. News Lukaku Index 2022 Index 2022 Real Madrid 3,019 Bayern Munich Inter qualified for the Inter vs Barca **Champions League last 16** while Barca eliminated



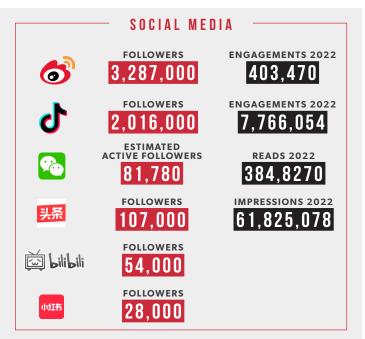
ONLINE FORUMS

BAIDU TIEBA FOLLOWERS	3,202,793
HUPU FORUM FOLLOWERS	125,000
DONGQIUDI FORUM POSTS	480,000
ZHIBO8 FORUM POSTS	9,804

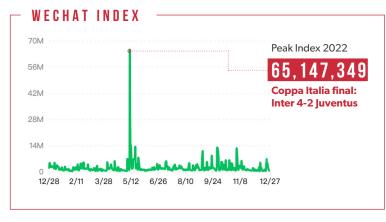
ECOMMERCE TMALL Inter Milan Official Store







BAIDU INDEX RELATED SEARCHES SEARCH INDEX 博格巴 Avg. Search Peak Search Index 2022 Index 2022 迪玛利亚 2,227 基耶萨 本菲卡 Juventus crashed out of the Champion League Round of 16 油巴拉 after losing v-3 to Villarreal at home NEWS INDEX Pogba Peak News Avg. News Di Maria Index 2022 Index 2022 Chiesa 233,547 Benfica Juventus lost 1-2 to Dybala Benfica in the Champions League



ONLINE FORUMS

BAIDU TIEBA FOLLOWERS	2,718,776
HUPU FORUM FOLLOWERS	179,000
DONGQIUDI FORUM POSTS	1,080,000
ZHIBO8 FORUM POSTS	13,000

ECOMMERCE TMALL Juventus Official Store

尤文图斯JUVENTUS



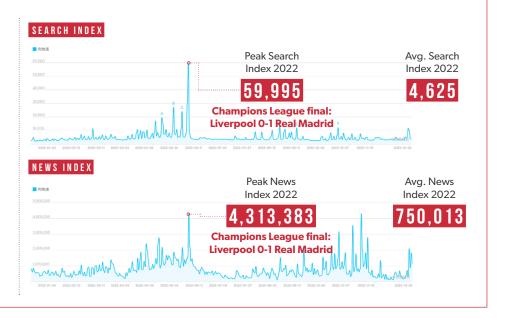


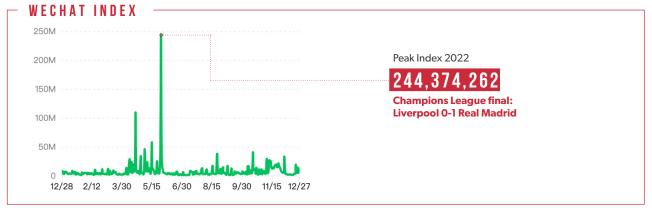
SOCIAL MEDIA **FOLLOWERS ENGAGEMENTS 2022** 6 3,709,000 1,452,320 **FOLLOWERS ENGAGEMENTS 2022** 1,267,000 7.127.837 **ESTIMATED ACTIVE FOLLOWERS READS 2022 P** 135.395 **FOLLOWERS** ildilid 🔯

BAIDU INDEX RELATED SEARCHES 曼城 vs 利物浦 利物浦直播 皇家马德里 欧冠 利物浦 vs 曼联

Man City vs Liverpool Liverpool live stream Real Madrid Champions League

Liverpool vs Man Utd





ONLINE FORUMS

BAIDU TIEBA FOLLOWERS	2,687,153
HUPU FORUM FOLLOWERS	146,000
DONGQIUDI FORUM POSTS	880,000
ZHIBO8 FORUM POSTS	9,840

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NIKE Official Store (Official Kit Supplier)



SOCIAL MEDIA **FOLLOWERS ENGAGEMENTS 2022** 6 ,048,708 19,270,000 **FOLLOWERS ENGAGEMENTS 2022** 110.088.055 ESTIMATED ACTIVE FOLLOWERS **READS 2022** 107.380 **FOLLOWERS IMPRESSIONS 2022** 头条 123,000 34.221.169 **FOLLOWERS** 262.000

BAIDU INDEX

RELATED SEARCHES

英超

瓜迪奥拉

哈兰德

曼城 vs 曼联

德布劳内

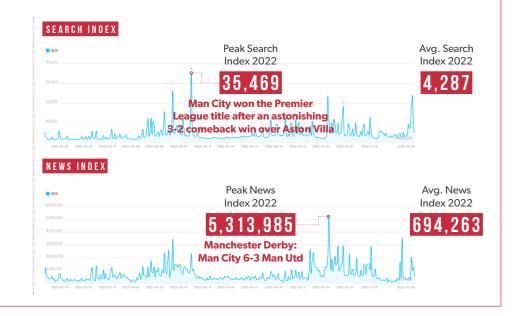
Premier League

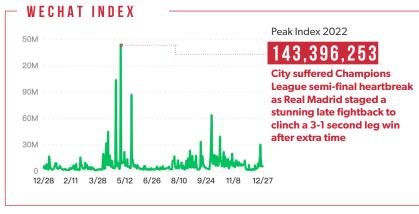
Guardiola

Haaland

Man City vs Man Utd

De Bruyne





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Man City Official Store

ONLINE FORUMS

BAIDU TIEBA FOLLOWERS	1,625,080
HUPU FORUM FOLLOWERS	130,000
DONGQIUDI FORUM POSTS	880,000
ZHIBO8 FORUM POSTS	7,308

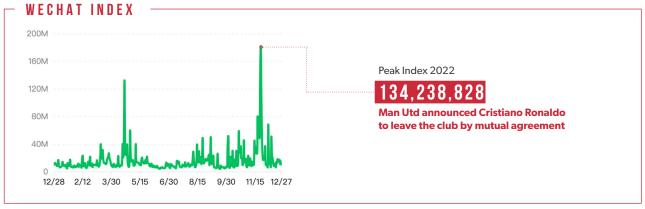


Man City Official Douyin Store



SOCIAL MEDIA **FOLLOWERS ENGAGEMENTS 2022** 6 11.034.000 .723.313 **FOLLOWERS ENGAGEMENTS 2022** .525.304 ESTIMATED ACTIVE FOLLOWERS **READS 2022** 152.645 **FOLLOWERS IMPRESSIONS 2022** 头条 45.000 53.871.949 **FOLLOWERS** ildilid 🔯

BAIDU INDEX SEARCH INDEX RELATED SEARCHES C罗 Peak Search Avg. Search Index 2022 Index 2022 滕哈格 68.270 9.498 曼联直播 卡塞米罗 **Premier League:** Man Utd 0-4 Brentford 安东尼 NEWS INDEX C. Ronaldo **Peak News** Avg. News Ten Hag Index 2022 Index 2022 Man Utd live stream ,673,954 Casemiro **Man Utd announced Cristiano Ronaldo** Antony to leave the club by mutual agreement



ONLINE FORUMS

BAIDU TIEBA FOLLOWERS	4,901,803
HUPU FORUM FOLLOWERS	359,000
DONGQIUDI FORUM POSTS	1,280,000
ZHIBO8 FORUM POSTS	27,000

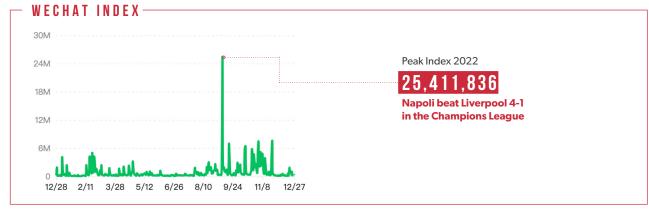
ECOMMERCE TMALL

Adidas Official Store (Official Kit Supplier)



FOLLOWERS 508,000 FOLLOWERS 4,792 ENGAGEMENTS 2022 13,178 ESTIMATED ACTIVE FOLLOWERS 1,475 READS 2022 11,351

BAIDU INDEX RELATED SEARCHES SEARCH INDEX 那不勒斯足球俱乐部 马拉多纳 Avg. Search Peak Search Index 2022 Index 2022 金玟哉 853 217 斯帕莱蒂 意甲 Napoli beat Liverpool 4-1 in the Champions League 利物浦 NEWS INDEX Maradona Kim Min-jae 那不勒斯足球俱乐部 **Peak News** Avg. News Index 2022 Index 2022 Spalletti Serie A 63.807 Liverpool Maradona aniversary



ONLINE FORUMS

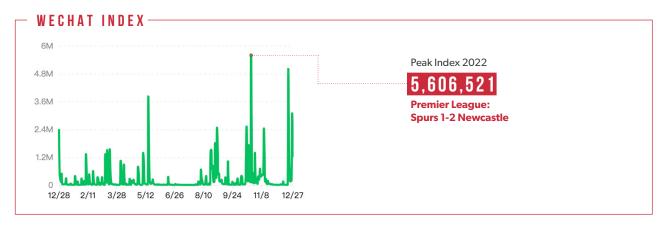
BAIDU TIEBA FOLLOWERS	123,352
HUPU FORUM FOLLOWERS	N/A
DONGQIUDI FORUM POSTS	120,000
ZHIBO8 FORUM POSTS	N/A



CEWCASTLE UNITED 2022 DATA REVIEW

FOLLOWERS 104,000 95,000 FOLLOWERS 2022 95,000 FOLLOWERS 248,000 1,410,839

BAIDU INDEX RELATED SEARCHES SEARCH INDEX 特里皮尔 Avg. Search Peak Search Index 2022 Index 2022 圣马克西曼 300 1.451 吉马良斯 本菲卡 卡里乌斯 **Premier League:** Man City 英超积分榜 NEWS INDEX **Trippier** Allan Saint-Maximin ■ 担土能尔联队 **Peak News** Avg. News Index 2022 Index 2022 Guimarães Benfica Karius 1.540 PL table Newcastle announced the signing of Pope and Botman



ONLINE FORUMS

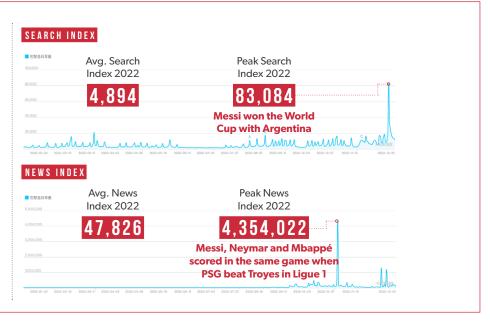
BAIDU TIEBA FOLLOWERS	52,121
HUPU FORUM FOLLOWERS	N/A
DONGQIUDI FORUM POSTS	55,000
ZHIBO8 FORUM POSTS	N/A

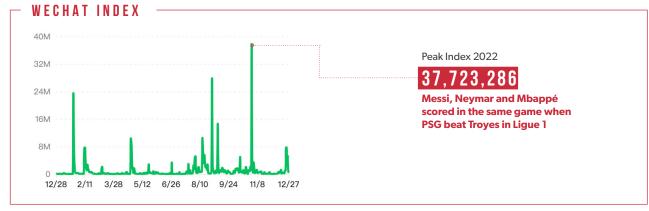






BAIDU INDEX RELATED SEARCHES 内马尔 姆巴佩 梅西 法甲 皇家马德里 Neymar Mbappe Messi Lique 1 Real Madrid





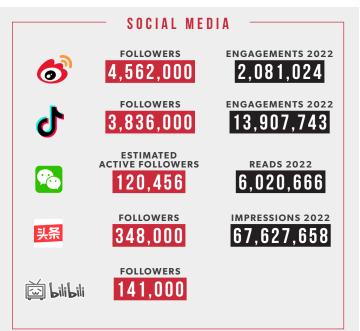
ONLINE FORUMS

BAIDU TIEBA FOLLOWERS	924,318
HUPU FORUM FOLLOWERS	35,000
DONGQIUDI FORUM POSTS	980,000
ZHIBO8 FORUM POSTS	1,190

ECOMMERCE TMALL

NIKE Official Store (Official Kit Supplier)





BAIDU INDEX RELATED SEARCHES SEARCH INDEX 皇马直播 Avg. Search Peak Search Index 2022 Index 2022 西甲 4.561 C罗为什么被皇马踢出了 欧冠 Benzema ruled out of the World Cup after suffering an injury 本泽马 NEWS INDEX Real Madrid live stream La Liga Avg. News **Peak News** Index 2022 Index 2022 Why C. Ronaldo kicked out of Real Madrid Champions League **World Cup Final** Benzema



ONLINE FORUMS

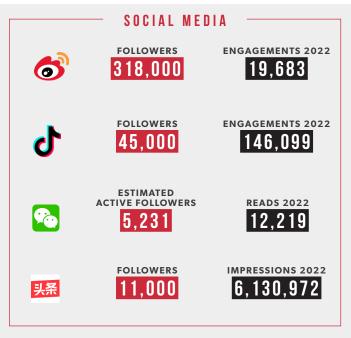
BAIDU TIEBA FOLLOWERS	4,269,490
HUPU FORUM FOLLOWERS	382,000
DONGQIUDI FORUM POSTS	1,570,000
ZHIBO8 FORUM POSTS	29,000

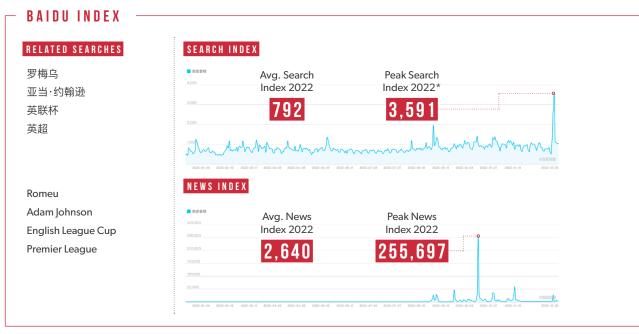
ECOMMERCE

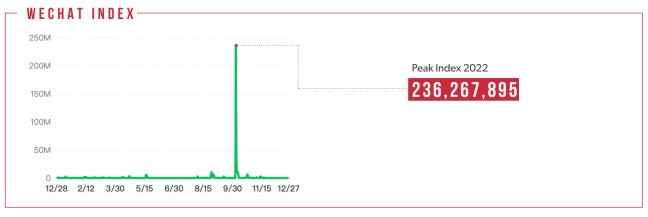
TMALL

Adidas Official Store (Official Kit Supplier)





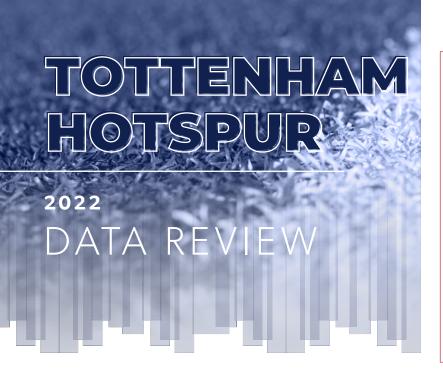


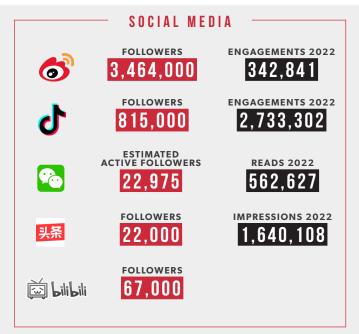


ONLINE FORUMS

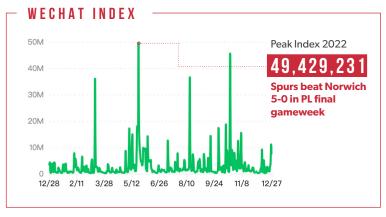
BAIDU TIEBA FOLLOWERS	30,353
HUPU FORUM FOLLOWERS	N/A
DONGQIUDI FORUM POSTS	36,000
ZHIBO8 FORUM POSTS	N/A







BAIDU INDEX RELATED SEARCHES SEARCH INDEX Avg. Search Peak Search 孔蒂 Index 2022 Index 2022 孙兴慜 1.891 欧冠 **Spurs beat Norwich 5-0** BIG 6 in PL final gameweek 里沙利松 NEWS INDEX **Peak News** Avg. News Conti Index 2022 Index 2022 Son Heung-min Champions League Bentancur scored in stoppage BIG 6 time and helped Spurs secure Richarlison a stunning 3-2 comeback victory at Bournemouth



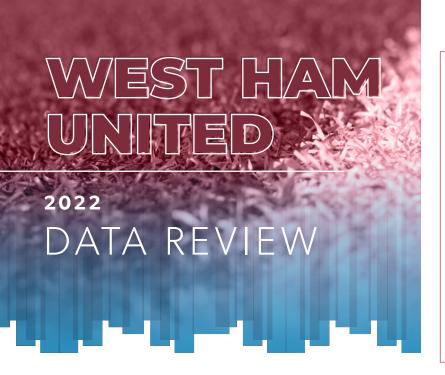
ONLINE FORUMS

BAIDU TIEBA FOLLOWERS	424,966
HUPU FORUM FOLLOWERS	47,000
DONGQIUDI FORUM POSTS	430,000
ZHIBO8 FORUM POSTS	2,364

ECOMMERCE TMALL Spurs Official Tmall Store

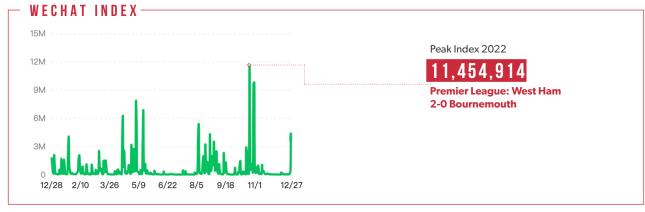
Spurs Official Douyin Store





FOLLOWERS ENGAGEMENTS 2022 289,000 ENGAGEMENTS 2022 28,588 FOLLOWERS 235,000 ACTIVE FOLLOWERS 3,849,709 READS 2022 4,973

BAIDU INDEX RELATED SEARCHES SEARCH INDEX 西汉姆联 vs 曼联 Avg. Search Peak Search Index 2022 Index 2022 莫耶斯下课 392 英超 英格兰联赛 West Ham drew Man City 2-2 and the PL title race had to continue to t 伦敦碗 NEWS INDEX West Ham vs Man Utd Sack Moyes Peak News Avg. News Index 2022 Index 2022 **Premier League English league** 284.154 5.386 London Stadium **Premier League:** Man Utd 1-0 West Ham



ONLINE FORUMS

BAIDU TIEBA FOLLOWERS	51,219
HUPU FORUM FOLLOWERS	N/A
DONGQIUDI FORUM POSTS	54,000
ZHIBO8 FORUM POSTS	N/A

m/a

Red Lantern is a turn-key agency for **sports brands** wanting to **grow, engage and monetise audiences** in **priority** and **emerging markets**.



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